

# Novitron International, Inc.



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## **NEWS FOR IMMEDIATE RELEASE**

### **NOVITRON INTERNATIONAL AND BIOMEDICA DIAGNOSTICS FORM A STRATEGIC ALLIANCE IN COAGULATION FOR THE POINT-OF-CARE MARKET**

Newton, MA, August 7, 2000. Novitron International, Inc. (NASDAQ:NOVI) announced today a strategic alliance with BioMedica Diagnostics Inc. of Windsor, Nova Scotia, for the technology transfer of a blood clotting detection analyzer and related reagents being developed by BioMedica Diagnostics. The instrument and accessories are to be manufactured by Novitron International's Dutch subsidiary, Vital Scientific; the reagents by BioMedica Diagnostics, and the product jointly distributed by the two companies. The instrument and reagents are designed for use in the doctor's office, clinics, for near patient testing, and for use in developing countries. The product is now scheduled for introduction in the coming year.

Israel M. Stein MD, President of Novitron International stated, "We look forward to this new alliance as it will give the our Company the opportunity to expand into coagulation testing and to be able to offer a 'system' to complement our clinical chemistry product line."

Abdullah Kirumira, PhD, President of BioMedica Diagnostics, commented, "The strategic relationship established with the Novitron group will give our company the critical mass it needs to continue it's growth and, importantly, will give us access to Vital Scientific's worldwide distribution. We wish to acknowledge the support of the Canadian Department of Foreign Affairs and International Trade for providing us with the networking opportunity."

Novitron International, Inc. is a multinational company focusing on scientific instrumentation used in clinical and analytical laboratories and in process monitoring. The Company's Dutch subsidiary, Vital Scientific NV, designs and manufactures scientific instrumentation marketed worldwide through distributors and strategic partnerships. The Company's subsidiary Clinical Data (Australia) Pty. Ltd. distributes diagnostic instruments and assays in the South Pacific and has a strategic alliance with Medical Innovations Limited for the development of immuno-diagnostics. The Company's Dutch subsidiary, NovaChem BV, develops and markets process monitoring technology for petrochemical and environmental applications.

BioMedica Diagnostics Inc. is a privately-held Canadian company that specializes in research and development of rapid diagnostic systems for decentralized and resource-poor clinical settings.

*Except for any historical information contained in this release, the matters discussed herein include forward looking statements, within the meaning of Section 27A of the Securities Act of 1933 (as amended), that involve risk and uncertainties. Actual results could differ materially from those expressed in such statements and readers are referred to the Company's SEC reports and filings.*

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## VITAL SCIENTIFIC RECEIVES FDA APPROVAL FOR THE FIBRON-1 BLOOD CLOTTING ANALYZER, DIAGNOSTIC ASSAYS, AND CONTROLS

Newton, MA, November 4, 2002 - Novitron International, Inc. (NASDAQ:NOVI), announced today that its Dutch subsidiary, Vital Scientific NV, has received formal FDA approval, under Section 510(k) of the Food, Drug and Cosmetic Act, to market in the United States its new blood coagulation analyzer together with related diagnostic assays and controls.

The FDA, under four separate 510K submissions, has approved the Fibron-1™ blood clotting analyzer, a Prothrombin Time ("PT") Assay, an Activated Partial Thromboplastin Time ("APTT") assay, and three reagents used for quality control during testing. The instrument and reagent assays were designed especially for use in small to medium sized medical laboratories and were developed in collaboration with Biomedica Diagnostics, Inc. of Windsor, Nova Scotia.

Under normal circumstances, the complex mechanism of clot formation is a desirable response that enables the body to heal itself. Under certain clinical conditions, however, this same mechanism can cause unwanted clot formation that can be life threatening. These "thrombotic" conditions include patients with angina, heart attack, deep vein thrombosis, mechanical heart valves, strokes and cardiac rhythm disturbances. Thrombotic disorders are generally managed through the use of anticoagulant therapy, employing drugs which decrease the clotting ability of the blood so that unwanted clots are prevented. Such therapy is monitored on a regular basis with a blood coagulation analyzer and related assays.

The PT assay is used worldwide for monitoring oral anticoagulant therapy and is the most common way to express the clotting tendency of blood. The effectiveness of oral anticoagulants can vary over time, affected by changes in diet, other medications and ongoing illness. PT is monitored regularly so that drug dosage may be adjusted to allow a patient to stay within the desired therapeutic range.

The APTT assay is generally used in hospitalized patients for monitoring therapy with heparin and for the evaluation of disorders of the intrinsic coagulation pathway.

Israel M. Stein, M.D., Chairman and President of the Company commented, "We are most pleased with obtaining the FDA clearance for marketing this new coagulation system in the United States. As our global network of distributors will also be offering the Fibron-1 system, the respected 510K designation will assist our marketing efforts internationally. The introduction of a coagulation analyzer and assays is a part of our continued strategy of diversification."

Abdullah Kirumira, Ph.D., President of BioMedica Diagnostics Inc. commented, "This an important step in the continuing growth of our strategic relationship with Novitron International. We anticipate the successful introduction of our coagulation reagent platform through the Company's worldwide distribution network. We also wish to acknowledge the support of the National Research Council of Canada towards our R & D efforts on this project."

Novitron International, Inc. is a multinational company focusing on scientific instrumentation used in clinical and analytical laboratories and in process monitoring. The Company's Dutch subsidiary, Vital Scientific NV, designs and manufactures scientific instrumentation marketed worldwide through distributors and strategic partnerships. The Company's subsidiary Vital Diagnostics Pty. Ltd. distributes diagnostic instruments and assays in the South Pacific. The Company's Dutch subsidiary, NovaChem BV, develops and markets process monitoring technology for petrochemical and environmental applications.

BioMedica Diagnostics Inc. is a privately-held Canadian company that specializes in research and development of rapid diagnostic systems for decentralized and resource-poor clinical settings.

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